



Press Release

Paris, 07th November 2023

NAXICAP PARTNERS BECOMES THE MAJORITY SHAREHOLDER OF SOLUTYS GROUP

Naxicap Partners becomes the majority shareholder of Solutys Group ("the Group") alongside its Founding Chairman, Eric Peters, key Managing Partners and CEIDF Capital Investissement

Founded in 2002 by Eric Peters, Solutys Group specializes in the integration of identification, traceability and professional digital mobility solutions.

The Group offers a full range of hardware and software products, through Tier 1 partnerships with manufacturers and market leaders such as Zebra or Honeywell, as well as high value-added technical services: site survey and network audit, technical integration, consulting, etc.

Solutys employs nearly 70 people in France and relies on an optimal network of the French territory, structured around 6 agencies.

In this primary LBO, Naxicap Partners acquired a majority stake in the Group, alongside the Founding Chairman, Eric Peters, and the management team.

At the same time, Solutys Group announces the strengthening of its management team with the arrival of Jacques Deckert (former Director of Strategy Business Innovation at TimCod) as Group Chief Strategy Officer. In particular, he will be in charge of technological innovation (Cobotics, AMR, etc.) and social and environmental responsibility issues.

The ambition shared by Naxicap Partners and the management team is to strengthen the Group's positioning as a player in the integration of traceability and professional mobility solutions, while maintaining the high level of customer service that is at the heart of its values. This new phase of deployment is based on (i) an evolution of the offer towards innovative solutions around the 4.0 warehouse and (ii) a sustained growth plan, nationally and in Europe, both organically and through value-creating external growth.

Eric Peters, Chairman and Founder of the Group, commented: " *I am very honored to welcome two such prestigious shareholders as Naxicap Partners and Caisse d'Epargne Ile de France Capital Investissement to the capital of Solutys Group. Solutys Group thus affirms its determination to strongly develop its already significant presence in France. And our ambitions are not limited to the French market. As of today, we are committed to building a European leader in the traceability and professional digital mobility sector around Solutys Group. The resources and know-how provided by these new shareholders will accelerate the achievement of these objectives. Everyone at Solutys is thrilled about it.* »



" We were convinced by Solutys Group's strategic positioning and growth potential, and are very pleased to support the managing partners and their teams, with whom we share the same ambitions for the Group ," comments Laurent Colleatte, Co-Head of the Small Caps team at Naxicap Partners.

Contacts:

I Company: Solutys Group

- Eric Peters, *President*

I Investors:

- Naxicap Partners
 - Laurent Colleatte, *Co-Head of the Small Caps team*
 - Clémence Rousselet, *Investment Manager*
 - Marie Olivero, *Associate*
- Caisse d'Epargne IDF Capital Investissement
 - Guillaume GUIN, *Investment Director*
 - Tom LORIN, *Analyst*

I Investor Advisory & Due Diligence:

- Financial Due Diligence: Oderis
 - Thomas Claverie
 - Clément Tastet
- Legal and social due diligence, legal documentation and financing advisory: Valther
 - Marie Kanellopoulos
 - Elisabeth of Rinaldis
- Tax Due Diligence and Structuring: Arsène Taxand
 - Brice Picard
 - Camille Cherruault
- Strategic Due Diligence: Neovian
 - Patrick Richer
 - Théo Petitjean
- ESG Due Diligence: Ethifinance
 - Guillaume Krepper
 - Bastien Guerrier

I Sellers Advisory:

- M&A Advisory: Natixis Partners
 - Antoine de Boissoudy
 - Alexis Leblanc
 - Rémi Chanceaulme
- Financing Advisory: Natixis Partners
 - Virginie Gasnier
 - Emmanuel Nogues
- Legal and tax due diligence, legal documentation and advisory: Lamartine
 - Philippe Barouch
 - Bertrand Hermant



- Perine, Estephan
- Financial Due Diligence: KPMG
 - Antoine Bernabeu
 - Paul de Ghellinck

I Bank Financing:

- CEIDF
 - Laurent Suscosse
- BPRI
 - Eric Lacassagne
- Arkéa
 - Eric Gaulier

I Bank Financing Advisory:

- DLA Piper France LLP
 - Sophie Lok
 - Matthew Loonis
 - Guillaume Vuillemin

About Solutys Group:

Founded in 2002, Solutys Group specializes in the integration of automatic identification, traceability and professional mobility solutions using barcodes and RFID. The Group offers a global range of products and services in line with the needs of a clientele of large national and international companies or SMEs. Based in Lisses (Essonne), the Group employs nearly 70 people in 6 offices in France, and manages a global network of partners. For more information: <https://www.solutys.com/>

About Naxicap Partners:

As one of the top private equity firms in France, **Naxicap Partners** – an affiliate of Natixis Investment Managers* – has €6.7 billion in assets under management. As a committed, responsible investor, Naxicap Partners builds solid, constructive partnerships with entrepreneurs so that their projects can succeed. The firm has 103 investment professionals spread across six offices in Paris, Lyon, Toulouse, Nantes, Frankfurt and Zurich.

For more information, visit www.naxicap.com/en

About Natixis Investment Managers*:

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 15 active managers. Ranked among the world's largest asset managers¹ with more than \$1.2 trillion assets under management² (€1.1 trillion), Natixis Investment Managers delivers a diverse range of solutions across asset classes, styles, and vehicles, including innovative environmental, social, and governance (ESG) strategies and products dedicated to advancing sustainable finance. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of the Global Financial Services division of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Épargne retail networks. Natixis Investment Managers' affiliated investment management firms include AEW; DNCA Investments³, Dorval Asset Management; Flexstone Partners; Gateway Investment Advisers; Harris Associates; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; MV Credit; Naxicap Partners; Ossiam; Ostrum Asset Management; Seventure Partners;



Thematics Asset Management; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. Not all offerings are available in all jurisdictions. For additional information, please visit Natixis Investment Managers' website at im.natixis.com | LinkedIn: linkedin.com/company/natixis-investment-managers.

Natixis Investment Managers' distribution and service groups include Natixis Distribution, LLC, a limited purpose broker-dealer and the distributor of various US registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers S.A. (Luxembourg), Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

1 Cerulli Quantitative Update: Global Markets 2023 ranked Natixis Investment Managers as the 17th largest asset manager in the world based on assets under management as of December 31, 2022.

2 Assets under management ("AUM") of current affiliated entities measured as of June 30, 2023 are \$1,230.1 billion (€1,127.5 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

3 A brand of DNCA Finance.

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